

August 7, 2013

Copa Holdings Reports Net Income of US\$74.4 Million and EPS of US\$1.68 for the Second Quarter of 2013

Excluding special items, adjusted net income came in at \$85.0 million, or EPS of \$1.92 per share

PANAMA CITY, Aug. 7, 2013 /PRNewswire/ -- Copa Holdings, S.A. (NYSE: CPA), today announced financial results for the second quarter of 2013 (2Q13). The terms "Copa Holdings" or "the Company" refer to the consolidated entity. The following financial information, unless otherwise indicated, is presented in accordance with International Financial Reporting Standards (IFRS). See the accompanying reconciliation of non-IFRS financial information to IFRS financial information included in financial tables section of this earnings release. Unless otherwise stated, all comparisons with prior periods refer to the second quarter of 2012 (2Q12).

OPERATING AND FINANCIAL HIGHLIGHTS

- Copa Holdings reported net income of US\$74.4 million for 2Q13, or diluted earnings per share (EPS) of US\$1.68. Excluding special items, Copa Holdings would have reported an adjusted net income of \$85.0 million, or \$1.92 per share, a 45.3% increase over adjusted net income of US\$58.5 million and US\$1.32 per share for 2Q12.
- Operating income for 2Q13 came in at US\$97.7 million, a 34.5% increase over operating income of US\$72.6 million in 2Q12. Operating margin for the period came in at 16.5%, compared to 14.1% in 2Q12, as a result of lower unit costs.
- Total revenues increased 14.8% to US\$592.0 million. Yield per passenger mile decreased 4.6% to 16.4 cents and operating revenue per available seat mile (RASM) decreased 2.5% to 12.8 cents. However, adjusting for a 7.3% increase in length of haul, yields decreased 1.2% and RASM increased 1.0%.
- For 2Q13, passenger traffic (RPMs) grew 20.4% on a 17.7% capacity expansion. Consolidated load factor came in at 75.3%, or 1.7 percentage points above 2Q12.
- Operating cost per available seat mile (CASM) decreased 5.2%, from 11.3 cents in 2Q12 to 10.7 cents in 2Q13. CASM, excluding fuel costs, decreased 2.6% to 6.7 cents.
- Cash, short term and long term investments ended 2Q13 at US\$848.7 million, representing 35.0% of the last twelve months' revenues.
- During the second quarter, Copa Airlines took delivery of one Boeing 737-800 aircraft. As a result, Copa Holdings ended the quarter with a consolidated fleet of 86 aircraft.
- For 2Q13, Copa Holdings reported consolidated on-time performance of 89.3% and a flight-completion factor of 99.7%, maintaining its position among the best in the industry.

SUBSEQUENT EVENTS

- On July 17, 2013, Copa Airlines announced it will begin nonstop service four times a week from Panama to Tampa, Fla., on December 16, 2013. Tampa will be Copa Airlines' ninth U.S. destination and its 66th destination overall.
- On August 7, 2013, the Board of Directors of Copa Holdings resolved to change the Company's dividend policy to increase the annual distribution to an amount equal to 40% of the prior years' annual consolidated net income. In addition, dividends going forward will be distributed in equal quarterly installments during the months of March, June, September and December, subject to board approval each quarter. On August 7, 2013, the Board of Directors also approved dividend payments payable at the end of both 3Q13 and 4Q13, in amounts equal to 10% of the consolidated net income of 2012.

Consolidated Financial & Operating Highlights	2Q13	2Q12	% Change	1Q13	% Change
Revenue Passengers Carried ('000)	1,861	1,658	12.2%	1,899	-2.0%
RPMs (mm)	3,475	2,886	20.4%	3,529	-1.5%
ASMs (mm)	4,618	3,923	17.7%	4,590	0.6%
Load Factor	75.3%	73.5%	1.7 p.p.	76.9%	-1.6 p.p.
Yield	16.4	17.2	-4.6%	17.6	-6.9%
PRASM (US\$ Cents)	12.3	12.6	-2.3%	13.5	-8.9%
RASM (US\$ Cents)	12.8	13.1	-2.5%	14.0	-8.2%
CASM (US\$ Cents)	10.7	11.3	-5.2%	10.9	-1.5%
CASM Excl. Fuel (US\$ Cents)	6.7	6.9	-2.6%	6.5	3.3%
Breakeven Load Factor ⁽¹⁾	61.6%	63.0%	-1.4 p.p.	58.7%	2.9 p.p.

Fuel Gallons Consumed (Millions)	60.0	52.1	15.0%	60.1	-0.2%
Avg. Price Per Fuel Gallon (US\$ Dollars)	3.08	3.32	-7.3%	3.34	-7.8%
Average Length of Haul (Miles)	1,868	1,740	7.3%	1,859	0.5%
Average Stage Length (Miles)	1,126	1,063	6.0%	1,123	0.2%
Departures	29,357	27,005	8.7%	29,428	-0.2%
Block Hours	84,985	74,678	13.8%	84,490	0.6%
Average Aircraft Utilization (Hours)	10.9	10.6	3.1%	11.3	-3.5%
Operating Revenues (US\$ mm)	592.0	515.8	14.8%	641.3	-7.7%
Operating Income (US\$ mm)	97.7	72.6	34.5%	142.6	-31.5%
Operating Margin	16.5%	14.1%	2.4 p.p.	22.2%	-5.7 p.p.
Net Income (US\$ mm)	74.4	32.0	132.6%	113.8	-34.6%
Adjusted Net Income (US\$ mm) ⁽¹⁾	85.0	58.5	45.3%	124.4	-31.6%
EPS - Basic and Diluted (US\$)	1.68	0.72	132.4%	2.56	-34.6%
Adjusted EPS - Basic and Diluted (US\$) ⁽¹⁾	1.92	1.32	45.2%	2.80	-31.6%
# of Shares - Basic and Diluted ('000)	44,387	44,354	0.1%	44,387	0.0%

⁽¹⁾ Breakeven Load Factor, Adjusted Net Income and Adjusted EPS for 2Q13, 2Q12, and 1Q13 exclude non-cash charges/gains associated with the mark-to-market of fuel hedges. Additionally, for 1Q13 excludes a US\$13.9 million charge related to the devaluation of the Venezuelan currency.

Note: Attached to this press release is a reconciliation of non-IFRS financial measures to the comparable IFRS measures.

FULL 2Q13 EARNINGS RELEASE AVAILABLE FOR DOWNLOAD AT: <http://investor.shareholder.com/copa/results.cfm>

2Q13 EARNINGS RESULTS CONFERENCE CALL AND WEBCAST

Date:	August 8, 2013
Time:	11:00 AM US ET (10:00 AM Local Time)
Conference telephone number:	877-293-5456 (US Domestic Callers) 707-287-9357 (International Callers)
Webcast:	http://investor.shareholder.com/copa/events.cfm
Speakers:	Pedro Heilbron, Chief Executive Officer Jose Montero, Chief Financial Officer

Copa Holdings is a leading Latin American provider of passenger and cargo services. The Company, through its operating subsidiaries, provides service to 65 destinations in 29 countries in North, Central and South America and the Caribbean with one of the youngest and most modern fleets in the industry, consisting of 87 aircraft: 61 Boeing 737NG aircraft and 26 EMBRAER-190s. For more information visit: www.copaair.com.

This release includes "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based on current plans, estimates and expectations, and are not guarantees of future performance. They are based on management's expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. The Company undertakes no obligation to update or revise any forward-looking statement. The risks and uncertainties relating to the forward-looking statements in this release are among those disclosed in Copa Holdings' filed disclosure documents and are, therefore, subject to change without prior notice.

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Copa Holdings, S.A. Income Statement - IFRS (US\$ Thousands)

	Unaudited 2Q13	Unaudited 2Q12	% Change	Unaudited 1Q13	% Change
Operating Revenues					
Passenger Revenue	568,960	495,029	14.9%	620,488	-8.3%
Cargo, mail and other	23,038	20,814	10.7%	20,793	10.8%
Total Operating Revenue	591,998	515,843	14.8%	641,282	-7.7%
Operating Expenses					
Aircraft fuel	184,767	173,289	6.6%	200,773	-8.0%
Salaries and benefits	66,105	61,123	8.2%	66,728	-0.9%
Passenger servicing	60,389	50,943	18.5%	60,316	0.1%
Commissions	24,279	21,272	14.1%	24,260	0.1%
Reservations and sales	24,763	20,586	20.3%	21,449	15.5%

Maintenance, material and repairs	22,807	23,954	-4.8%	22,284	2.3%
Depreciation	26,866	21,214	26.6%	24,806	8.3%
Flight operations	30,028	24,991	20.2%	29,479	1.9%
Aircraft rentals	22,124	17,191	28.7%	19,952	10.9%
Landing fees and other rentals	12,789	10,931	17.0%	12,195	4.9%
Other	19,393	17,730	9.4%	16,412	18.2%
Total Operating Expense	494,309	443,224	11.5%	498,655	-0.9%
Operating Income	97,689	72,619	34.5%	142,626	-31.5%
Non-operating Income (Expense):					
Interest expense	(7,560)	(8,583)	-11.9%	(7,660)	-1.3%
Interest capitalized	0	0	nm	0	nm
Interest income	2,841	2,741	3.6%	2,706	5.0%
Other, net	(10,616)	(30,982)	-65.7%	(9,195)	15.5%
Total Non-Operating Income/(Expense)	(15,336)	(36,824)	n/a	(14,150)	8.4%
Income before Income Taxes	82,354	35,796	130.1%	128,476	-35.9%
Provision for Income Taxes	7,912	3,790	108.8%	14,646	-46.0%
Net Income	74,441	32,006	132.6%	113,830	-34.6%

EPS - Basic and Diluted	1.68	0.72	132.4%	2.56	-34.6%
Shares - Basic and Diluted	44,387,279	44,353,845	0.1%	44,387,148	0.0%

Copa Holdings, S.A.
Balance Sheet - IFRS
(US\$ Thousands)

	<u>June 30, 2013</u>	<u>December 31, 2012</u>
	(Unaudited)	(Audited)
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 327,385	\$ 76,094
Short-term investments	479,676	575,009
Total cash, cash equivalents and short-term investments	807,061	651,103
Accounts receivable, net of allowance for doubtful accounts	169,115	135,207
Accounts receivable from related parties	2,054	1,129
Expendable parts and supplies, net of allowance for obsolescence	49,111	50,603
Prepaid expenses	63,502	63,120
Other current assets	12,472	16,328
Total Current Assets	1,103,315	917,490
Long-term investments	41,591	69,445
Property and Equipment:		
Owned property and equipment:		
Flight equipment	2,448,950	2,405,346
Other equipment	70,953	66,330
	2,519,903	2,471,676
Less: Accumulated depreciation	(480,853)	(432,589)
	2,039,050	2,039,087
Purchase deposits for flight equipment	284,238	245,544
Total Property and Equipment	2,323,288	2,284,631
Other Assets:		
Net pension asset	10,974	10,009
Goodwill	25,277	27,575
Intangible asset	57,748	59,382
Other assets	111,643	110,968
Total Other Assets	205,642	207,934

Total Assets	\$ 3,673,836	\$ 3,479,500
LIABILITIES AND SHAREHOLDER'S EQUITY		
Current Liabilities:		
Current maturities of long-term debt	\$ 131,474	\$ 136,268
Accounts payable	102,209	104,975
Accounts payable to related parties	14,232	20,255
Air traffic liability	442,172	382,807
Taxes and interest payable	98,519	85,436
Accrued expenses payable	59,279	48,047
Other current liabilities	11,883	10,902
Total Current Liabilities	859,768	788,690
Non-Current Liabilities:		
Long-term debt	999,549	1,069,836
Post employment benefits liability	6,293	6,340
Other long-term liabilities	46,910	43,726
Deferred tax liabilities	36,803	34,364
Total Non-Current Liabilities	1,089,555	1,154,266
Total Liabilities	1,949,323	1,942,956
Shareholders' Equity:		
Class A - 33,408,928 shares issued and outstanding	22,626	22,591
Class B - 10,938,125 shares issued and outstanding	7,466	7,466
Additional paid in capital	44,442	40,660
Retained earnings	1,646,529	1,458,258
Accumulated other comprehensive income (loss)	3,450	7,569
Total Shareholders' Equity	1,724,513	1,536,544
Total Liabilities and Shareholders' Equity	\$ 3,673,836	\$ 3,479,500

NON-IFRS FINANCIAL MEASURE RECONCILIATION

This press release includes the following non IFRS financial measures: CASM Excluding Fuel, Adjusted Net Income and Adjusted EPS. This supplemental information is presented because we believe it is a useful indicator of our operating performance and is useful in comparing our performance with other companies in the airline industry. These measures should not be considered in isolation, and should be considered together with comparable IFRS measures, in particular operating income and net income. The following is a reconciliation of these non-IFRS financial measures to the comparable IFRS measures:

Reconciliation of Net Income

Excluding Special Items	2Q13	2Q12	1Q13
Net income as Reported	\$74,441	\$32,006	\$113,830
Special Items (adjustments):			
Unrealized (gain) loss on fuel hedging instruments	10,582	26,510	(3,376)
Loss due to devaluation of Venezuelan Bolivar			13,927
Adjusted Net Income	\$85,023	\$58,515	\$124,381
Shares used for Computation (in thousands)			
Basic and Diluted	44,387	44,354	44,387
Adjusted earnings per share - Basic and Diluted	1.92	1.32	2.80

Reconciliation Operating Costs per ASM

Excluding Fuel and Special Items	2Q13	2Q12	1Q13
Operating Costs per ASM as Reported	10.7	11.3	10.9
Aircraft fuel per ASM	(4.0)	(4.4)	(4.4)
Operating Costs per ASM excluding fuel	6.7	6.9	6.5

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